

Want Utility Rebates?

FPSIE Presents An Opportunity To Swimming Pool Pump And Motor Installers
In The **Southern California Edison** Territory:
Become Utility Certified And Participate In The Variable Speed Pump Rebate Program.

Learning Objectives:

- Learn what tools are needed and the importance of performing an energy audit on the present equipment
- Learn about electric power—what is it, how do you measure it, and how do you maximize the savings for your customer
- Learn about hydraulics—what role does it play in energy efficiency and how to calculate its effects on energy efficiency
- Learn sales and marketing tips for Variable Speed Pumps (VSP)
- Learn about VSP complementing products that can increase savings
- Learn about the rules & operation specifications that your utility company requires

Course Details:

- Full day presentation
- Registration/continental breakfast 8:00-8:30
- Course materials provided
- Lunch provided
- Installation/programming demonstration by manufacturers
- Certification of course completion
- 7 APSP Continuing Education Hours

BILINGUAL

English / Spanish
Spanish books upon request



Course Cost : \$249-\$199 Scholarship = \$50

Upcoming Presentation

**Certified Aquatic
Equipment Installer (CAEI)**

**February 21, 2017
8:30 AM—4:30 PM**

**Wet'n'Wild Palm Springs
1500 S Gene Autry Trail
Palm Springs, CA 92264**



Register online at www.fpsie.org
or call us at (916) 922-8895



Instructors:
Armando Esparza
Michael Orr